

# Business Highlights

## PORTS & MLS

- Total volume handled : 6,08,000 tons
- Berth # 13 handled 41,000 MT Steel Exports
- MLS handled 39 ship calls during the month
- 91 rakes despatches from Haldia, 98 rakes from Paradip despite impact of cyclone Yass for 3 days



## ISL SHIPPING



- ISL Star completed 3 voyages in June and NIL off-hire.
- Addition of 2 new customers in the portfolio.
  - M/s Universal Tube and Plastic Industries Limited
  - M/s ArcelorMittal Nippon Steel India Limited
- Indian Coastal cargo contributes 0.22 Mn MT (41%, 3 shipments), PG cargo contributes 0.18 Mn MT (33%, 3 shipments)
- SAP Rolled out for ISL and basic Line of Business development to support SAP adoption. ISL team is presently working on the integrated system (SAP + LoB) and all the identified issues are also resolved.

### Diversified mix of cargo in Mn MT

Cargo	YTD Actuals
Iron Ore	0.30
Coal	1.04
Cement	0.12
Aggregates/ Limestone	0.44
Grain	0.10
Minerals	0.10
Grand Total	2.11

## RAILWAYS



- SFTO volume : 1,40,000 Tons & GPWIS volume: 4,40,000 tons.
- Railways division has added the 13th BOXNHL rake in GPWIS
- New initiatives: Mix cargo loading with steel coils; Combination loading with Slag and Steel in the same rake

## TKM INDIA / INTEGRATED LOGISTICS SERVICES

- Successfully handled customs clearance & transportation of all shipments even after lockdown declaration in various parts of the country through advance planning & co-ordination with respective stake holders.
- Direct Port Delivery taken for 17 TEU of Carbon Blocks from Vizag Port for Kalinganagar.
- Warehousing Monthly Volume from TCIL crossed 3500 tonne post March20
- Renewed Warehousing Annual contract with Agrico Division with increased rate.
- Bagged two new Warehousing contracts from TSL E&P Division Kalinganagar.
- In FF India, addition of business from five new suppliers of Yazaki India during May'21 & Tata Electronics
- Handled 1263 TEUs including 134 TEUs on account of Non-Tata customers
- **Customer Appreciation for:-**
  - a) Detention free handling of 112 TEU's of Carbon Block Shipments for Tata Steel Project Division.
  - b) For executing critical WH shipments delivery during Lockdown for Tinplate.
  - c) For managing prompt clearance & delivery of 100 nos Oxygen concentrator for BlueScope Australia from China and delivery to four locations of Tata BlueScope in India
- Consignments handled from 13 Ports / Airports / ICD across India by CHA & IL, including first time clearance from ICD Jajpur (JSW, ICD) .
- Two new warehouse operational at Tangi and Vizag.
- Highest ever Material receipt (MR) of Line items (4641 Nos.) delivered to customer (previous best 4100 Nos.)
- Renewed IM Section contract for another 6 months with hike in rates.