

Business Highlights

Business Excellence:

Customer Appreciation received by the Warehousing Team for smooth execution of Material Handling Contract at KPO. Kudos to the team.

Key Business Initiatives -:

I. ISL/Shipping:

- Best ever contribution and turnover in last 8 years
- Best ever contribution in Tramp business in last 8 years.
- Best ever PAT after 12 Years.



II. Ports & MLS:

BERTH#13 - best ever figures

- Third party steel exports handled: 2.81 Lakh MT (previous best- 0.77 Lakh MT in FY 08)
- Fertilizer & Raw Materials handled: 0.93 Lakh MT (previous best- 0.88 Lakh MT in FY 16)
- Loading of WR Coils in a single day: 5,487 MT (previous best- 4,571 MT in Jan-22)
- Loading of HR Coils in a single day: 15,823 MT (previous best: 14,864 MT)
- Discharge of Flux in a single day: 28,000 MT (previous best: 27,597 MT)

PARADIP – best ever figures

- Volume handled in a Financial Year of 5.14 Mn MT (previous best: 3.8 Mn MT in FY19)
- Quantity discharged 50,115 MT in a single day (previous best: 40,980 MT in Sept21)
- Rake dispatch to all plants: 1215 (previous best: 795 in FY21)
- Number of IPT Trips in a single shift: 917 (previous best: 852 in Sept21)

MLS

- Number of third-party vessel calls: 122 (previous best: 57 in FY21)
- Number of Import CFR vessels a/c TSL: 27 (previous best: 14 in FY21)



III. Railways: best ever figures

- No of SFTO loads: 570 (previous best: 493 in FY21) with a volume of 2.05 Mn MT (previous best: 1.2 Mn MT in FY21)
- No of GPWIS loads: 1599 (previous best: 1161 in FY21) with a volume of 6.53 Mn MT (previous best: 4.7 Mn MT in FY21)
- Overall TAT and volumes in GPWIS were up by 10% and 40% respectively over previous year.
- In SFTO, added 65 new OD pairs and operationalized two-point unloading.
- Secured 30% incentive slab for the current year.



IV. Integrated Logistics Services (CHAIL, Warehouse, Freight Forwarding, SCM)

- TKM Germany achieved Revenue and EBT as planned.
- TKM China secured New Accounts ~ Delsey Asia for their Door deliveries to Hongkong Volume handled with a total of 97000 units transported across Pan India for TSL Pravesh
- TKM India regained business with Yazaki India w.e.f April'22 for handling sea import.
- 17 Warehousing Contracts in 4 locations.
- Highest volumes dispatched against M/s Tinplate: 44,231 (previous best: 13,600 in FY21)
- New Central Warehouse Contract-TSK achieved SLA compliance of 98% within 3 months (previous best:91% in Jan-22)
- SCM handled a volume of 97000 units (previous best: 58000 IN FY20) which got transported across Pan India for TSL Pravesh.
- CHAIL: Provisional BOEs cleared for the period 2018-2019, 2019-2020 and 2020-2021