

SAMPARK

An Internal Publication of TMILL
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January-March 2022

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Maiden shipment of steel from Haldia to Pandu

TMILL Group of Companies witnessed a proud moment as the two vessels, MV Kalpana Chawla and MV APJ Abdul Kalam, embarked on their maiden voyages through the IBP route. Union Minister of Ports, Shipping and Waterway and AYUSH Sarbananda Sonowal flagged off the maiden voyage of barges with a consignment of 1798 metric ton of finished steel products from Haldia in West Bengal to Pandu in Assam through the Indo-Bangladesh Protocol route (IBP route) on February 17, 2022.

The maiden voyage showcases the multimodal movement of cargo along with the harnessing of the power of the river-sea combination. The steel consignment from Tata Steel Limited Maiden shipment of steel from Haldia to Pandu arrived at Haldia dock complex through the rail route. Proud moment for TMILL as it became a part of the maiden shipment through Cargo handling at the port.



From the MD's Desk



Dear Friends,

Lot has been made of the Eureka moment when Archimedes supposedly discovered the secrets of buoyancy, or for that matter the celebrated apple which triggered Newton's gravitational theory. Yes, there are quite a few seemingly serendipitous examples, where apparently some chance happenings have triggered of a new thought, or simply put, an innovation.

In all this hullabaloo, what is left unsaid is that M/s Archimedes and Newton, were already seized with the thought and continually examining and ruling out possible explanations for – what made objects float or fall. These random events, taken in isolation, would certainly not have triggered off anything spectacular in absence of the thinking/experimenting which preceded and followed these eureka moments.

In summary, Innovation is a breakthrough improvement which comes out of a process of introspection fueled by curiosity and driven by passion. We cannot sit down one day and say – Let us Innovate. However, if we are continually looking at ways and means to improve our existing situation, process, or product, we shall be ready to seize the moment when destiny conspires to place these eureka moments in our paths.

Happy Innovating.

Dinesh Shastri
Managing Director, TMILL

Workforce:

- Vaccination completion status update: Till 30th Mar'22, 98.3% employees vaccinated with second dose.

Suggestion Mela FY'22 Winner:

Winners: Ranjit Shah, Ashmita Pal and Preetam Choudhury **1st**

Objective: Automation and Digitization

Suggestion: Vendor Invoice Management and approval system

Winners: Sangram Keshari Rout **2nd**

Objective: Cost Optimization Cost

Suggestion: Fixation of Solar lights in common areas of housing colony, office and plants

Winners: Sumit Agarwal **3rd**

Objective: Process Improvement

Suggestion: Company Laptops to be given to employees after 4 years of use @ a depreciating value

Winners: Preetam Choudhury

Objective: Health, Safety & Welfare

Suggestion: Office Canteen facility at Port locations



Sangram Keshari Rout



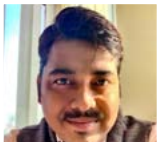
Ashmita Pal



Sumit Agarwal



Ranjit Shah



Preetam Choudhury

- Location Specific Port/Stay Allowance Policy** announced already effective from 1st Jan 2022
- Sahaj Jeevan - Medical Separation Scheme** for officers who are unable to perform duty on genuine medical grounds
- Reward & Recognition: Sumit Agarwal** for partnering with HR in conducting in-house training in Excel and Advance Excel

Business Highlights

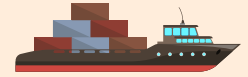
Business Excellence:

Customer Appreciation received by the Warehousing Team for smooth execution of Material Handling Contract at KPO. Kudos to the team.

Key Business Initiatives -:

I. ISL/Shipping:

- Best ever contribution and turnover in last 8 years
- Best ever contribution in Tramp business in last 8 years.
- Best ever PAT after 12 Years.



II. Ports & MLS:

BERTH#13 - best ever figures

- Third party steel exports handled: 2.81 Lakh MT (previous best- 0.77 Lakh MT in FY 08)
- Fertilizer & Raw Materials handled: 0.93 Lakh MT (previous best- 0.88 Lakh MT in FY 16)
- Loading of WR Coils in a single day: 5,487 MT (previous best- 4,571 MT in Jan-22)
- Loading of HR Coils in a single day: 15,823 MT (previous best: 14,864 MT)
- Discharge of Flux in a single day: 28,000 MT (previous best: 27,597 MT)

PARADIP – best ever figures

- Volume handled in a Financial Year of 5.14 Mn MT (previous best: 3.8 Mn MT in FY19)
- Quantity discharged 50,115 MT in a single day (previous best: 40,980 MT in Sept21)
- Rake dispatch to all plants: 1215 (previous best: 795 in FY21)
- Number of IPT Trips in a single shift: 917 (previous best: 852 in Sept21)



MLS

- Number of third-party vessel calls: 122 (previous best: 57 in FY21)
- Number of Import CFR vessels a/c TSL: 27 (previous best: 14 in FY21)



III. Railways: best ever figures

- No of SFTO loads: 570 (previous best: 493 in FY21) with a volume of 2.05 Mn MT (previous best: 1.2 Mn MT in FY21)
- No of GPWIS loads: 1599 (previous best: 1161 in FY21) with a volume of 6.53 Mn MT (previous best: 4.7 Mn MT in FY21)
- Overall TAT and volumes in GPWIS were up by 10% and 40% respectively over previous year.
- In SFTO, added 65 new OD pairs and operationalized two-point unloading.
- Secured 30% incentive slab for the current year.



IV. Integrated Logistics Services (CHAIL, Warehouse, Freight Forwarding, SCM)

- TKM Germany achieved Revenue and EBT as planned.
- TKM China secured New Accounts ~ Delsey Asia for their Door deliveries to Hongkong Volume handled with a total of 97000 units transported across Pan India for TSL Pravesh
- TKM India regained business with Yazaki India w.e.f April'22 for handling sea import.
- 17 Warehousing Contracts in 4 locations.
- Highest volumes dispatched against M/s Tinplate: 44,231 (previous best: 13,600 in FY21)
- New Central Warehouse Contract-TSK achieved SLA compliance of 98% within 3 months (previous best:91% in Jan-22)
- SCM handled a volume of 97000 units (previous best: 58000 IN FY20) which got transported across Pan India for TSL Pravesh.
- CHAIL: Provisional BOEs cleared for the period 2018-2019, 2019-2020 and 2020-2021

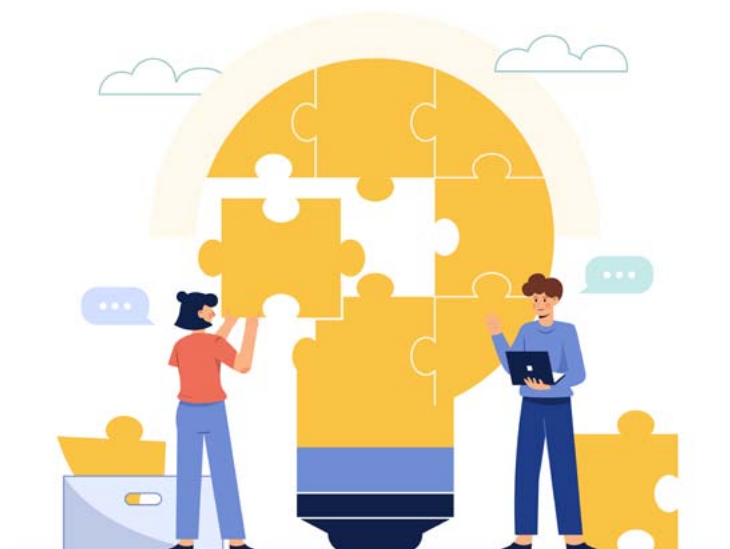
IT Highlights:

- **Digital Project** – 23 tracks were taken up in parallel with multiple new developments and improvements in area of SAP and Line of Business application. 96% completion as on date.
- **Key Improvements:**
 - Saving of time and resource, digitalization and with following enhancements in SAP in terms of Document Splitting, Lease Accounting, Treasury etc.
 - Revamp of Procurement process in SAP with new release strategy for orders and contracts including Revamp of Sales cycle (order to cash) with mapping of all required data, New invoice formats were developed for business areas.
 - SAP was upgraded to 1909 version which is latest and has required functionalities for new Tata Steel projects.
- Line of Business now available for all areas of Business.
- Intranet, Portal for PR, Ethics, Safety, Insurance and Quality.
- Integration platform for seamless exchange of data between SAP and LoBs.
- **Other Improvements**
 - ISL Dubai went live with SAP and LoB application.
 - License Management Project with TSL was completed.
 - All SAP infrastructure and new platform for application is now hosted on Microsoft Cloud (Azure)



A TRIUMPHANT MOMENT

TMILL achieved a **Runner-up Award for 'On-Shore Operation'** for Haldia Port Operation for Performance Year 2018 (AY 2016, 2017, 2018). The Award Ceremony has been organised by DGASLI and DGMS jointly, and was received by Shri Devdipta Samanta, GM Port Operations & MLS, in presence of Shri Bhupender Yadav, Union Cabinet Minister, MoLE, Shri Rameswar Teli, Minister of State, MoLE, Shri Sunil Bathwal, Secretary, MoLE, Smt. Vibha Bhalla, Jt. Secretary, MoLE, Dr. R K Elangovan, DG, DGASLI and Shri Pravat Kumar, DG, DGMS.



MD addresses BCCI'S International Trade e-Conclave

Mr Dinesh Shastri, Managing Director, TMILL, was invited to be a part of BCCI'S International Trade e-Conclave on January 21, 2022 which focussed on the growth of the Indian Trade Industry, and how to tackle the challenges such as low credit access, inadequate infrastructure, document-heavy processes and trade barriers. Mr Shastri addressed the weakest link in the trade industry and the issues faced in the logistics infrastructure with respect to the trade growth of the country.

TMILL joins hands with TSF



Tata Martrade International Logistics Limited recently joined hands with Tata Steel Foundation to collaborate on the Integrated Farming System Project and Climate Resilient Agriculture in Odisha and supported us with a sum of INR 37 Lakh.

Category: Commerce and Economy

Enhance India's Global Stature & Maritime Cooperation by: Developing Indian Controlled Tonnage. Increase India's insurance capacity for the maritime sector. Set-up Maritime Arbitration body for International maritime disputes. Establishing India as a hub for bunkering activities.

ONLINE Symposium Session
15th February, 2022
10:00am - 11:30am IST
<https://www.imrc2022.com/>

THE PANELISTS

- MR H. S. JINDI, Chairman, Shipping Corporation of India
- MR VANDANA JAGANNATH, Member, Economic Advisory Board, Ministry of Chief Economic Advisor
- CAPT. A. PATRAJ, Chairman, International Maritime Insurance Co. Ltd.
- CAPT. MANOJ KANOUR, Indian Law Offices
- MR. JINDEET HARBAL, Director, India Maritime Insurance Co. Ltd.
- MR. SANKAR BHATTACHARYA, Director and Chief Operating Officer, IMAI

MODERATOR & ASSIMILATOR

MR. JINDEET HARBAL, Director, India Maritime Insurance Co. Ltd.

MR. SANKAR BHATTACHARYA, Director and Chief Operating Officer, IMAI

Organisers: Refyne, HIND CONSTRUCTION, ET NOW, CHIRAG. Presenters: TMILL Group of Companies.

ISL participated at the IMRC 2022 for the session on Maritime Commerce and Economy: Enhance India's Global Stature & Maritime Cooperation. ISL CEO, Capt. S.R. Patnaik, joined as one of the esteemed panellist along with other industry stalwarts and talked about enhancing India's presence in the Maritime Co-operation.

CELEBRATING VICTORY



TMILL has been awarded as the Dream Company to Work for-2022



Paradip Port Trust Safety week celebration

With an aim to inculcate safety awareness amongst workers, Paradip Port Trust observed National Safety Week (NSW) from March 4 and till March 10, 2022. The employee of TMILL won accolades at various contests organised during the week.

A GLORIOUS VICTORY!

To celebrate the 51st National Safety Week, Paradip Port organised **Safety Debate, Safety Essay and Safety Slogan** competitions for all the port members. Our employees participated and achieved many accolades!

Md. Kamaluddin
2nd in Safety Debate Competition

Mr. Roushan Kumar
1st in Safety Debate Competition
3rd in Safety Essay Competition

They also took part in the **Safety Essay and Safety Slogan** competitions. Kudos to them!

Mr. Pankaj Thakur **Mr. Ashish Mohapatra**

Mantra, a Safety Slogan Contest

MANTRA
A SLOGAN CONTEST

Theme of the contest:
**NURTURE YOUNG MINDS
DEVELOP SAFETY CULTURE**

CONGRATULATIONS TO ALL THE WINNERS!

1st **SANGRAM K ROUI**
Let's Nurture, Safety Culture

2nd **ASIF RAZA**
Score an accident Zero: Be a safety Hero

3rd **LAKHAN TUDU**
Don't believe in Miracles because Miracles happens only with safe acts

To mark the importance of Safety in Work, TMILL Group of Companies organised Mantra, a Safety Slogan Contest during the Safety Week 2022, with the theme: Nurture Young Minds, Develop Safety Culture. The contest was open to all employees of TMILL. Congratulations to all the winners of the contest.

TMILL pays Homage to JN Tata



ACTIVITIES

TMILL celebrates TSL Founder's Day at Paradip



Jamsetji Nusserwanji Tata



International Women's Day

BREAK THE BIAS



Anurag Garg, VP - Logistics

One of our attendants was given the opportunity to learn SAP and invoicing... Suffice to say he is doing a good job... #BreakTheBias

International Women's Day



Nandan Nandi, CFO

At TMILL, employees irrespective of their gender are encouraged to challenge boundaries. A level playing field is created for success and growth. Being conscious of not being biased particularly when it is known that logistic industry has always been male dominated is the first step taken to break stereotypes and create inclusive environment.

International Women's Day



**Jyoti Purohit, Company Secretary (L)
Sulochana Ghosh, Chief Corporate Strategy & Planning (R)**

"Be different" & "Be unique"

International Women's Day



K. L. Bhowmick, GM Projects & Services

I am an ardent feminist and I am proud of it

International Women's Day



Shabana Khan, CHRO

Let us break the glass ceiling and look beyond... to grow in leaps and bounds!

International Women's Day



Simmy Gupta, Jamshedpur Office

TMILL Group of Companies has taught us, "Do not be afraid to fail. You have to move outside of your comfort zone", "Stand up for yourself" and "Don't let perfection be the enemy of progress."

International Women's Day



Men of TMILL Group of Companies

"Celebrate everyday while enjoying your work, because anybody can do anything with the right motivation and continuous support."

International Women's Day

Nothing changes if nothing changes

“Nothing changes if nothing changes.” Well, if nothing changes, we stay the same. We don’t grow. We don’t evolve. We don’t get better. And that’s not going to work—not for you, and not for the world. We need positive change. We need improvements and innovations to progress.

The wheel is probably the single greatest invention in history. Its influence on the world today is incalculably huge and could be recorded as one among the first innovation of mankind.

A quick dash across the yesteryears, proves beyond doubt that innovations and improvements have ensured the evolution, improvements in Individuals, organizations, society and the humanity at large.

Though the curtains may have come down on Expo 2020, but it has left people inspired by giving a glimpse into the innovations and improvements that are set to change the world and its working. It was truly a humbling experience to see how fellow humans with such powerfully creative intellectual minds are striving to propel humanity to the next level. It showcased the various inventions, innovations and improvements which are slowly unfolding across the world, and some are set to make



rapid inroads into our daily lives.

In an organization, Improvements and innovations will not only break the rigmarole from the routine but also make it more agile, swifter and productive. It also adds an impetus to the positivity and the energy in the workplace.

Nature not only showcases improvements and changes in the body structure of man from the cradle to the grave but also reflects in the natural environment all around us. To us the message is clear that besides physical growth, we also have to evolve mentally.

Improving mentally signifies the real growth as human and sync to resonate with nature is the need for all. So while the great minds around the world are involved in improving

and innovating the needs for humanity, let us introspect and look within ourselves and see how we can improve. It may include spending time in reading books which places us on such path, practicing gratitude, learn to forgive and let go of resentments, empathize with others, be kind and compassionate not only to human but to the nature .

Improvement of such sort within all of us will make us, the society and the mankind a better one.

So, lets improve and innovate as “Nothing changes if nothing changes.”

Roll into your wheel of change

- Capt. Sudhir Kunnath

Wrong turns in journey of Digital Transformation which can stop you before destination

Mistake of not identifying minimum monetary value (MMV) – MMV to be generated by transformation and its measures should be clear at the beginning. A simple KPI tree helps in change management, maximized adoption & continued rigor after implementation.

Stopping at People, Process & Technology (PPT) – PPT is important, but Social(S) and Ecosystem(E) is equally important and should be considered in plan for transformation in current environment of ever-increasing connectivity. Take one step more and move from PPT to STEPP.

Book without Chapters (Pitstops) – break the journey into many chapters with well-defined start and finish (milestones). Stop at each, celebrate, learn, recharge, and then move forward. In race to transform, these are like PITSTOPS which are required to move faster.

Not speed but PACE – One important factor to improve the quality and timely delivery. Pacing helps looking at different phases from idea to delivery in merit of requirement of

each phase. This improves quality and avoids pressure on the last baton holder.

Not Failing Forward – failing are those learnings which helps you accelerate. An environment where any setback is NOT looked through different lens by leaders and failing quickly

is encouraged. This avoids otherwise costly escalation of commitment.

Avoid “Wrong Turns” by using your unconventional learning experiences to reach the “Desired Destination” rather than stopping in between without “fulfilment”.

- Abhishek Verma



The Importance of Continuous Improvement

“The value of an idea lies in the using of it”

- Thomas Edison

The practice of continuous process improvement, or Kaizen, was developed to improve Japanese manufacturing processes through lowering costs and improving quality. Kaizen translates to “change for better,” a simple concept that is now used by companies all over the world at individual, team, and organizational levels

What is Continuous Improvement?

The term seems simple, but how does it really play out? What does continuous improvement look like when it is implemented in a business environment? The most used model is PDCA: Plan, Do, Check, Act.

Plan: In this first step, the focus is on defining the problem and coming up with an approach that you will test to solve the problem, asking questions like: What is the scope? What is the target? What is the best approach for the outcome you are trying to achieve? This includes defining a team and planning a timeline.

Do: This is execution step / implement a pilot solution at a smaller scale. Either way, this is the opportunity to experiment; try something new to see if and how it works. The key here is to record the steps taken in the process and collect data and feedback along the way.

Check: This is the opportunity to study the chosen approach and evaluate the results, compared to your expectations when planning. Ask questions like: Was the approach successful / effective? Did it work as planned? Why or why not? What worked and what didn't work?

If the approach is unsuccessful, we need to go back to the first step (planning), considering what we learned and why it didn't produce the intended results. If it is successful, we can proceed to the next step.

Act: Now that we have taken the learnings and feedback from the previous steps, it's time to implement the new solution fully. Remember, this doesn't mean it's the final solution or the only approach. Instead, it becomes the new baseline against which we need to continue to measure

for future improvements.

Much of the importance of continuous improvement lies in what a business does after they've cycled through the steps outlined above. In a typical business environment, when improvements are made in a process, those improvements become “the way things are,” not to be questioned until something goes wrong. In continuous improvement methodology, every improvement becomes the new baseline for the next.

Regardless the degree in which we practice continuous improvement, the results will show up incrementally over time. The key is to start somewhere; pick an area of our business that needs refinements and see how the methodology works for you.

The Importance of a Continuous Improvement Mindset

As with any new process, it can be daunting to think about implementing an unfamiliar methodology. In this case, it is more about shifting the mindset rather than adding a process that people need to learn.

Continuous improvement does not have to add to our workload; it shouldn't create extra steps nor take extra time to implement. The steps are meant to be embedded into the work that's already being done.

And this doesn't mean that we must force change

“I believe you have to be willing to be misunderstood if you're going to innovate”

- Jeff Bezos, Founder of Amazon

“The riskiest thing we can do is just maintain the status quo”

- Bob Iger, Media executive & businessman

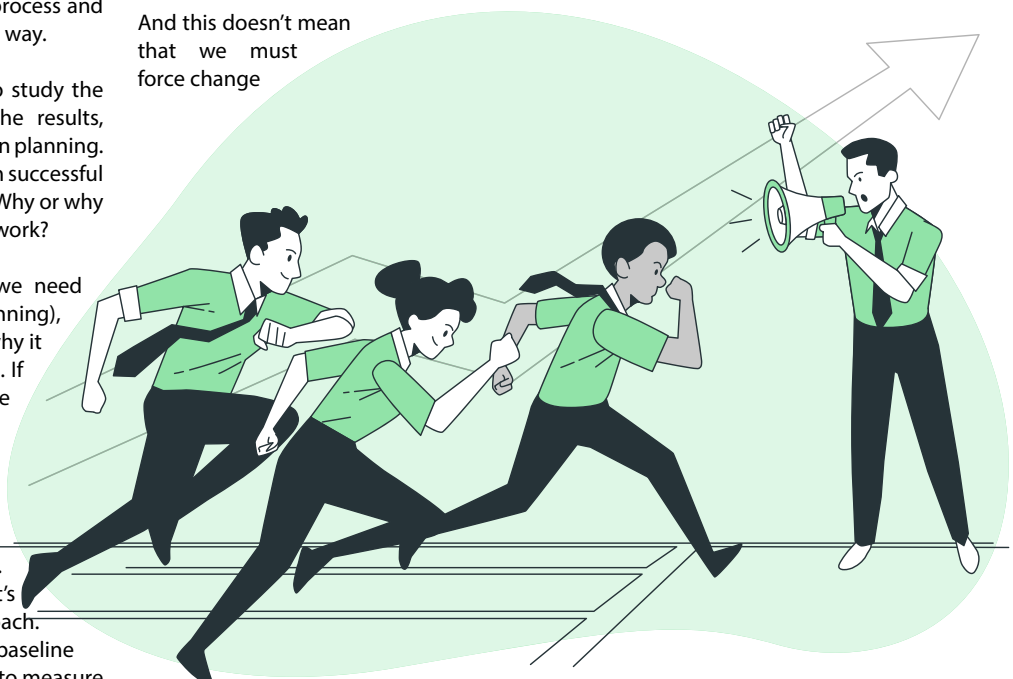
on processes that are working well. There are always areas of the business that can use improvement and the point is to look for those areas. *Remember, continuous improvement is a mindset, not an additional task.*

Total 43 Improvement Initiatives were undertaken by TMILLians in FY'22. The Improvement Project categories comprised of Safety Health & Environment (SHE), Customer Facing KPI's, Vendor Related Processes, People Related Processes, Internal Process Improvements, Innovation Projects and Cross Functional Team (CFT) Projects.

Stay tuned for further updates.....

Thank you for all your efforts and keeping the journey on of continuous improvement.
.....

- Sulochana Ghosh



Self improvement - A simple approach

Continuous Improvement and innovation ---
---What are the similarities and differences?
From an organisation perspective both result in improved efficiency and productivity, improved quality, and value to customer.

While continuous improvement is a necessity to survive and improve, depending upon change in environment and circumstance, innovation usually mean improvement with greater magnitude, typically requires experimentation, risk, creativity.

Innovative ideas usually involve greater degree of uncertainty wherein outcomes are usually not predictable. On successful completion, it leads to radical changes.

I will cover here improvement, to be specific, self-improvement.

We humans usually get into a habit, either knowingly or otherwise, and usually prefer to follow the habit or the routine thus created. Over a period, we get into an auto mode. There are two sides to getting into a habit or routine. Good habits inculcated and maintained leads to good health, good relationship, and reasonably good level of achievement. While there is nothing wrong about it and is in fact good from certain point of view. For example - having a disciplined lifestyle, having timely food, having a good night sleep around the same time. Our body loves such routine and set its clock accordingly. Good regular reading habits enhances our knowledge and improves learning.

But there is a flip side also-----
One becomes slave to a routine and develops resistance to change and ability to explore new. We become complacent and avoid disruption sometimes at the cost of becoming obsolete in future. We stop challenging status quo and resist change to maintain a life without disruption at home as well as at office. As a result, stagnation sets in, and we forget to look for opportunities to improve.

While working on developing habits

is required but at the same time it is important to look for different ways. It may be as simple an activity as morning walks where instead a fixed route one can explore new roads, new places. Same is the case in office, the question is ---
----- Is there a better way of doing a work?
The activity we are doing----- Is it relevant or are there are others who are doing it in a better way? Why not learn the new way or have deliberation on the impact of doing it differently?

Further a few more points on improvement worth mentioning here. Do we procrastinate important but difficult work? Delaying will not take away the difficulty factor rather may increase It further.

Next, are we doing too much of multitasking? My view is ----- it is better to eliminate distraction and complete a single task at a time. It is important to prioritise and make timelines. Appropriate plans with timeline create a sense of urgency.

Lastly the importance of journaling helps tremendously in whatever we plan. Writing forces us to organise our thoughts and helps us to refer the same to review the status and help achieve our goals.

- Nandan Nandi





Editor's Desk

Hello Reader!

I wish to start by congratulating you for your active interest, participation, and contribution in making "Sampark" successfully complete 3 years of its journey. As we bring to you the 12th edition this time, it is overwhelming to read the different perspectives of practising and measuring innovation and improvement in our day to day life.

As I was trying to ignite my cognitive side of the brain, I realized how some basic facets of our life have been influenced through innovation and incremental improvement.

I still remember almost 20 years back, when I would assist my mother to the nearby Bank Branch, stand in queues to withdraw cash from the counter. And here we are today, with Money Dispensing Machines (read ATM) making our life easier and less stressful than the yesteryear. Talk about, searching complex words in the Oxford dictionary or trying to read through the most trending topic in the newspaper, or for that matter identifying the most exotic boutique for your wardrobe makeover, Innovation has come at a brisk pace in recent decades and have transformed each one of our lives in ways once only imagined in movies of Tinseltown. From 'Googling' the smallest of information to online version of printed periodicals to the latest online shopping apps -----Humans have created and innovated and improved at every step.

This brings a question to my mind -----Does Innovation arise out of Discomfort? Does Innovation address a compelling need? Does it always come with a fresh breakthrough with a "WOW" factor? Does it change the way business is conducted? Does it improve the quality of work/life we are into?

Many say that Innovation is a positive thought arising from a negative discomfort. But it may not always bring a radical change and may only create a marginal improvement in the overall journey of innovation. Hundreds and thousands of minor changes may add up to cause a massive positive impact that can reduce the growing discomfort -----be it in a relationship or at work. As much as an Individual, it is important to adapt to incremental innovation/improvement, as an organization also, it is essential to inculcate the innovation culture through open and inclusive environment, and with a willingness to see threats as potential opportunities. As they say -----Breakthrough moments are the result of many previous actions which build up the potential required to unleash a major change.

So let us "Learn to Unlearn", use our Unconventional Experiences, convert our Talks into Actions, and create small Milestones that we can celebrate each day.

Happy Innovating.....

Cheers!

EMPLOYEE ENGAGEMENT

Igniting the creative spirit

Resolution for 2022

- ⦿ Focus on a passion, not the way u look.
- ⦿ Work out to feel good, not be thinner.
- ⦿ Stop Gossiping.
- ⦿ Do random acts of kindness.
- ⦿ Read a book a month.
- ⦿ Go Somewhere u have never been.
- ⦿ Clear out the clutter.
- ⦿ Reduce your Waste.
- ⦿ Start a new hobby.
- ⦿ Send handwritten letters.
- ⦿ Avoid people who Complain alot.
- ⦿ Talk less, Listen More.
- ⦿ Go to Bed Happy Each Night!

10 TIPS FOR MAINTAINING

A Healthy Life Style

- ☀ Drink water & Stay Hydrated.
- ☀ Exercise regularly & Be Physically Active.
- ☀ Get enough good Sleep.
- ☀ Go easy on Alcohol & Stay Sober.
- ☀ Limit unhealthy foods & Eat healthy Meals.
- ☀ Reduce Sitting & Screen time.
- ☀ Check your Blood Pressure regularly.
- ☀ Get tested in every 6 months.
- ☀ Be Active.
- ☀ Love yourself.

Bonus Tip: Live a life of purpose!



Simmy Gupta

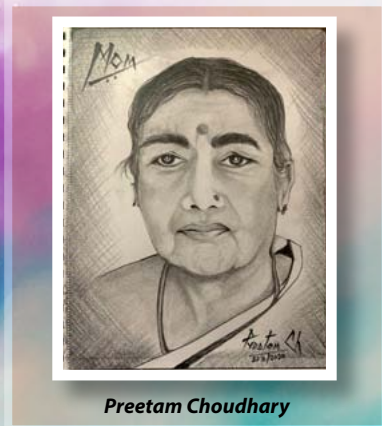


EMPLOYEE ENGAGEMENT

A splash of vibrant colours



Amitabha Majumder



Preetam Choudhary



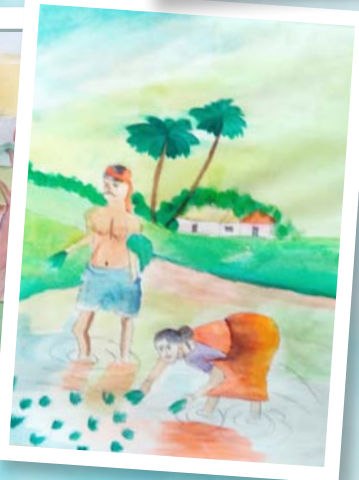
Garima Ghosh, D/o Goutam Ghosh

EMPLOYEE ENGAGEMENT

Creativity at its best



Ayush Sarkar, S/o Sukanta Sarkar



Arijit Shaw



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